

SELECTED FINANCIAL DATA

Years Ended December 31,

(In millions, except per share amounts)

	2016	2015	2014	2013	2012
Operating Data:					
Net sales	\$ 7,410.5	\$ 7,467.3	\$ 9,723.7	\$ 10,786.9	\$ 9,962.2
Gross profit	1,515.5	1,560.6	2,066.3	2,390.6	2,123.2
Income from operations	288.4	361.1	646.5	900.7	693.2
Net income	160.2	264.0	404.2	592.3	516.4
Net (income) loss attributable to noncontrolling interests	(0.1)	2.4	6.2	4.9	5.7
Net income attributable to AGCO Corporation and subsidiaries	\$ 160.1	\$ 266.4	\$ 410.4	\$ 597.2	\$ 522.1
Net income per common share – diluted	\$ 1.96	\$ 3.06	\$ 4.36	\$ 6.01	\$ 5.30
Cash dividends declared and paid per common share	\$ 0.52	\$ 0.48	\$ 0.44	\$ 0.40	\$ –
Weighted average shares outstanding – diluted	81.7	87.1	94.2	99.4	98.6

As of December 31

(In millions, except number of employees)

	2016	2015	2014	2013	2012
Balance Sheet Data:					
Cash and cash equivalents	\$ 429.7	\$ 426.7	\$ 363.7	\$ 1,047.2	\$ 781.3
Total assets ⁽¹⁾	7,168.4	6,497.7	7,364.5	8,390.2	7,693.3
Total long-term debt, excluding current portion	1,610.0	925.2	993.3	932.9	1,028.7
Stockholders' equity	2,837.2	2,883.3	3,496.9	4,044.8	3,481.5
Other Data:					
Number of employees	19,795	19,588	20,828	22,111	20,320

(1) Total assets have been retroactively adjusted for December 31, 2015 and all prior year periods related to the adoption of the change in the presentation of debt issuance costs in the balance sheet as a direct deduction from the carrying amount of the related debt liability instead of a deferred charge (an asset). Refer to Note 1 of our Consolidated Financial Statements for further information.

(2) The Company makes reference to adjusted earnings per share, as reconciled below:

	2016	2015	2014	2013	2012
Net income per common share – diluted	\$ 1.96	\$ 3.06	\$ 4.36	\$ 6.01	\$ 5.30
Restructuring expenses ⁽³⁾⁽⁴⁾	0.12	0.18	0.34	–	–
Tax adjustments ⁽⁵⁾⁽⁶⁾	0.39	–	–	–	(0.27)
Impairment charge ⁽³⁾⁽⁷⁾	–	–	–	–	0.22
Net income per common share – adjusted	\$ 2.47	\$ 3.24	\$ 4.70	\$ 6.01	\$ 5.25

The following is a reconciliation to net cash provided by operating activities to free cash flow for the year ended December 31, 2016 (in millions):

	2016
Net cash provided by operating activities	\$ 369.5
Less:	
Capital expenditures	(201.0)
Free cash flow	\$ 168.5

The following is a reconciliation of reported net income to adjusted net income for the year ended December 31, 2016 (in millions):

	2016 Net Income ⁽³⁾
As reported	\$ 160.1
Restructuring expenses ⁽³⁾⁽⁴⁾	9.9
Deferred income tax adjustment ⁽⁵⁾	31.6
As adjusted	\$ 201.6

(3) After tax.

(4) The restructuring expenses recorded during 2016, 2015 and 2014 related primarily to severance and other costs associated with the rationalization of the Company's operations in the United States, South America, Europe and China.

(5) During the second quarter of 2016, the Company recorded a non-cash adjustment to increase the valuation allowance against its U.S. net deferred income tax assets.

(6) During the fourth quarter of 2012, the Company recorded a non-cash tax gain associated with the recognition of certain U.S. deferred tax assets from the reversal of its U.S. deferred tax valuation allowance and the recognition of certain U.S. research and development tax credits.

(7) During the fourth quarter of 2012, the Company recorded an impairment charge of approximately \$22.4 million with respect to goodwill and certain other identifiable intangible assets associated with the Company's Chinese harvesting business.

The above notes are more fully described in the Company's audited Consolidated Financial Statements and Notes to its Consolidated Financial Statements, which are included in the Company's Annual Report on Form 10-K.

CONSOLIDATED STATEMENTS OF OPERATIONS

(In millions, except per share data)

Years Ended December 31,	2016	2015	2014
Net sales	\$ 7,410.5	\$ 7,467.3	\$ 9,723.7
Cost of goods sold	5,895.0	5,906.7	7,657.4
Gross profit	1,515.5	1,560.6	2,066.3
Selling, general and administrative expenses	867.9	852.3	995.4
Engineering expenses	296.1	282.2	337.0
Restructuring expenses	11.9	22.3	46.4
Amortization of intangibles	51.2	42.7	41.0
Income from operations	288.4	361.1	646.5
Interest expense, net	52.1	45.4	58.4
Other expense, net	31.4	36.3	49.1
Income before income taxes and equity in net earnings of affiliates	204.9	279.4	539.0
Income tax provision	92.2	72.5	187.7
Income before equity in net earnings of affiliates	112.7	206.9	351.3
Equity in net earnings of affiliates	47.5	57.1	52.9
Net income	160.2	264.0	404.2
Net (income) loss attributable to noncontrolling interests	(0.1)	2.4	6.2
Net income attributable to AGCO Corporation and subsidiaries	\$ 160.1	\$ 266.4	\$ 410.4
Net income per common share attributable to AGCO Corporation and subsidiaries:			
Basic	\$ 1.97	\$ 3.06	\$ 4.39
Diluted	\$ 1.96	\$ 3.06	\$ 4.36
Cash dividends declared and paid per common share	\$ 0.52	\$ 0.48	\$ 0.44
Weighted average number of common and common equivalent shares outstanding:			
Basic	81.4	87.0	93.4
Diluted	81.7	87.1	94.2

The Consolidated Statements of Operations should be read in conjunction with the Company's Management's Discussion and Analysis of Financial Condition and Results of Operations and the Company's audited Consolidated Financial Statements and the accompanying Notes to Consolidated Financial Statements, which are included in the Company's Annual Report on Form 10-K.

CONSOLIDATED BALANCE SHEETS

(In millions, except share amounts)

December 31,	2016	2015
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 429.7	\$ 426.7
Accounts and notes receivable, net	890.4	836.8
Inventories, net	1,514.8	1,423.4
Other current assets	330.8	211.4
Total current assets	3,165.7	2,898.3
Property, plant and equipment, net	1,361.3	1,347.1
Investment in affiliates	414.9	392.9
Deferred tax assets	99.7	100.7
Other assets	143.1	136.5
Intangible assets, net	607.3	507.7
Goodwill	1,376.4	1,114.5
Total assets	\$ 7,168.4	\$ 6,497.7
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current Liabilities:		
Current portion of long-term debt	\$ 85.4	\$ 89.0
Senior term loan	-	217.2
Accounts payable	722.6	625.6
Accrued expenses	1,160.8	1,106.9
Other current liabilities	176.1	146.7
Total current liabilities	2,144.9	2,185.4
Long-term debt, less current portion and debt issuance costs	1,610.0	925.2
Pensions and postretirement health care benefits	270.0	233.9
Deferred tax liabilities	112.4	86.4
Other noncurrent liabilities	193.9	183.5
Total liabilities	4,331.2	3,614.4
Commitments and contingencies		
STOCKHOLDERS' EQUITY:		
AGCO Corporation stockholders' equity:		
Preferred stock; \$0.01 par value, 1,000,000 shares authorized, no shares issued or outstanding in 2016 and 2015	-	-
Common stock; \$0.01 par value, 150,000,000 shares authorized, 79,465,393 and 83,814,809 shares issued and outstanding at December 31, 2016 and 2015, respectively	0.8	0.8
Additional paid-in capital	103.3	301.7
Retained earnings	4,113.6	3,996.0
Accumulated other comprehensive loss	(1,441.6)	(1,460.2)
Total AGCO Corporation stockholders' equity	2,776.1	2,838.3
Noncontrolling interests	61.1	45.0
Total stockholders' equity	2,837.2	2,883.3
Total liabilities and stockholders' equity	\$ 7,168.4	\$ 6,497.7

The Consolidated Balance Sheets should be read in conjunction with the Company's Management's Discussion and Analysis of Financial Condition and Results of Operations and the Company's audited Consolidated Financial Statements and the accompanying Notes to Consolidated Financial Statements, which are included in the Company's Annual Report on Form 10-K.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(In millions)

Years Ended December 31,

	2016	2015	2014
Cash flows from operating activities:			
Net income	\$ 160.2	\$ 264.0	\$ 404.2
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation	223.4	217.4	239.4
Deferred debt issuance cost amortization	1.0	2.0	2.7
Amortization of intangibles	51.2	42.7	41.0
Stock compensation expense (credit)	18.1	12.2	(10.8)
Proceeds from termination of hedging instrument	7.3	-	-
Equity in net earnings of affiliates, net of cash received	(1.4)	(19.0)	(25.4)
Deferred income tax provision (benefit)	2.1	(26.8)	3.6
Other	1.3	(0.1)	2.5
Changes in operating assets and liabilities, net of effects from purchase of businesses:			
Accounts and notes receivable, net	(4.5)	3.8	(103.9)
Inventories, net	(33.1)	117.6	111.4
Other current and noncurrent assets	(98.7)	(49.3)	29.1
Accounts payable	62.8	37.3	(219.4)
Accrued expenses	47.0	(34.8)	(71.2)
Other current and noncurrent liabilities	(67.2)	(42.8)	35.2
Total adjustments	209.3	260.2	34.2
Net cash provided by operating activities	369.5	524.2	438.4
Cash flows from investing activities:			
Purchases of property, plant and equipment	(201.0)	(211.4)	(301.5)
Proceeds from sale of property, plant and equipment	2.4	1.5	2.8
Purchase of businesses, net of cash acquired	(383.8)	(25.4)	(130.3)
Investment in consolidated affiliates, net of cash acquired	(11.8)	-	-
Investments in unconsolidated affiliates	(4.5)	(3.8)	(3.9)
Restricted cash and other	0.4	(1.7)	-
Net cash used in investing activities	(598.3)	(240.8)	(432.9)
Cash flows from financing activities:			
Proceeds from debt obligations	3,117.9	1,951.9	1,689.4
Repayment of debt obligations	(2,622.4)	(1,769.5)	(1,588.8)
Purchases and retirement of common stock	(212.5)	(287.5)	(499.7)
Repurchase or conversion of convertible senior subordinated notes	-	-	(201.2)
Payment of dividends to stockholders	(42.5)	(42.0)	(40.8)
Payment of minimum tax withholdings on stock compensation	(2.0)	(6.3)	(13.2)
Payment of debt issuance costs	(2.5)	(0.7)	(1.4)
Excess tax benefit related to stock compensation	-	0.7	-
Purchase of or distribution to noncontrolling interests	0.4	-	(6.1)
Other	-	-	(0.2)
Net cash provided by (used in) financing activities	236.4	(153.4)	(662.0)
Effects of exchange rate changes on cash and cash equivalents	(4.6)	(67.0)	(27.0)
Increase (decrease) in cash and cash equivalents	3.0	63.0	(683.5)
Cash and cash equivalents, beginning of year	426.7	363.7	1,047.2
Cash and cash equivalents, end of year	\$ 429.7	\$ 426.7	\$ 363.7

The Consolidated Statements of Cash Flows should be read in conjunction with the Company's Management's Discussion and Analysis of Financial Condition and Results of Operations and the Company's audited Consolidated Financial Statements and the accompanying Notes to Consolidated Financial Statements, which are included in the Company's Annual Report on Form 10-K.

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

(In millions, except share amounts)

	Common Stock	
	Shares	Amount
Balance, December 31, 2013	97,362,466	\$ 1.0
Net income (loss)	-	-
Payment of dividends to shareholders	-	-
Issuance of restricted stock	14,907	-
Issuance of stock awards	367,100	-
SSARs exercised	30,477	-
Stock compensation	-	-
Shortfall in tax benefit of stock awards	-	-
Conversion of 1 ³ / ₄ % convertible senior subordinated notes	1,437,465	-
Investment by noncontrolling interest	-	-
Distribution to noncontrolling interest	-	-
Changes in noncontrolling interest	-	-
Purchases and retirement of common stock	(10,066,322)	(0.1)
Defined benefit pension plans, net of taxes:		
Net loss recognized due to settlement	-	-
Net gain recognized due to curtailment	-	-
Net actuarial loss arising during year	-	-
Amortization of prior service cost included in net periodic pension cost	-	-
Amortization of net actuarial losses included in net periodic pension cost	-	-
Deferred gains and losses on derivatives, net	-	-
Change in cumulative translation adjustment	-	-
Balance, December 31, 2014	89,146,093	0.9
Net income (loss)	-	-
Payment of dividends to shareholders	-	-
Issuance of restricted stock	15,711	-
Issuance of stock awards	172,759	-
SSARs exercised	22,176	-
Stock compensation	-	-
Excess tax benefit of stock awards	-	-
Changes in noncontrolling interest	-	-
Purchases and retirement of common stock	(5,541,930)	(0.1)
Defined benefit pension plans, net of taxes:		
Prior service cost arising during year	-	-
Net loss recognized due to settlement	-	-
Net actuarial gain arising during year	-	-
Amortization of prior service cost included in net periodic pension cost	-	-
Amortization of net actuarial losses included in net periodic pension cost	-	-
Deferred gains and losses on derivatives, net	-	-
Change in cumulative translation adjustment	-	-
Balance, December 31, 2015	83,814,809	0.8
Net income	-	-
Payment of dividends to shareholders	-	-
Issuance of restricted stock	15,395	-
Issuance of stock awards	27,333	-
SSARs exercised	21,106	-
Stock compensation	-	-
Investment by noncontrolling interests	-	-
Changes in noncontrolling interest	-	-
Purchases and retirement of common stock	(4,413,250)	-
Defined benefit pension plans, net of taxes:		
Prior service cost arising during year	-	-
Net loss recognized due to settlement	-	-
Net gain recognized due to curtailment	-	-
Net actuarial loss arising during year	-	-
Amortization of prior service cost included in net periodic pension cost	-	-
Amortization of net actuarial losses included in net periodic pension cost	-	-
Deferred gains and losses on derivatives, net	-	-
Change in cumulative translation adjustment	-	-
Balance, December 31, 2016	79,465,393	\$ 0.8

The Consolidated Statements of Stockholders' Equity should be read in conjunction with the Company's Management's Discussion and Analysis of Financial Condition and Results of Operations and the Company's audited Consolidated Financial Statements and the accompanying Notes to Consolidated Financial Statements, which are included in the Company's Annual Report on Form 10-K.

Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Loss				Noncontrolling Interests	Total Stockholders' Equity	Temporary Equity
		Defined Benefit Pension Plans	Cumulative Translation Adjustment	Deferred (Losses) Gains on Derivatives	Accumulated Other Comprehensive Loss			
\$ 1,117.9	\$ 3,402.0	\$ (206.4)	\$ (304.1)	\$ (0.2)	\$ (510.7)	\$ 34.6	\$ 4,044.8	\$ -
-	410.4	-	-	-	-	0.1	410.5	(6.3)
-	(40.8)	-	-	-	-	-	(40.8)	-
0.9	-	-	-	-	-	-	0.9	-
(11.8)	-	-	-	-	-	-	(11.8)	-
(1.2)	-	-	-	-	-	-	(1.2)	-
(11.7)	-	-	-	-	-	-	(11.7)	-
(0.2)	-	-	-	-	-	-	(0.2)	-
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	16.1	16.1	-
-	-	-	-	-	-	(2.4)	(2.4)	-
(11.8)	-	-	-	-	-	-	(11.8)	6.6
(499.6)	-	-	-	-	-	-	(499.7)	-
-	-	0.4	-	-	0.4	-	0.4	-
-	-	(0.4)	-	-	(0.4)	-	(0.4)	-
-	-	(54.8)	-	-	(54.8)	-	(54.8)	-
-	-	0.6	-	-	0.6	-	0.6	-
-	-	7.3	-	-	7.3	-	7.3	-
-	-	-	-	0.1	0.1	-	0.1	-
-	-	-	(349.0)	-	(349.0)	-	(349.0)	(0.3)
582.5	3,771.6	(253.3)	(653.1)	(0.1)	(906.5)	48.4	3,496.9	-
-	266.4	-	-	-	-	(2.4)	264.0	-
-	(42.0)	-	-	-	-	-	(42.0)	-
0.8	-	-	-	-	-	-	0.8	-
(5.6)	-	-	-	-	-	-	(5.6)	-
(0.7)	-	-	-	-	-	-	(0.7)	-
11.4	-	-	-	-	-	-	11.4	-
0.7	-	-	-	-	-	-	0.7	-
-	-	-	-	-	-	1.1	1.1	-
(287.4)	-	-	-	-	-	-	(287.5)	-
-	-	(4.7)	-	-	(4.7)	-	(4.7)	-
-	-	0.2	-	-	0.2	-	0.2	-
-	-	2.1	-	-	2.1	-	2.1	-
-	-	0.4	-	-	0.4	-	0.4	-
-	-	6.3	-	-	6.3	-	6.3	-
-	-	-	-	(1.9)	(1.9)	-	(1.9)	-
-	-	-	(556.1)	-	(556.1)	(2.1)	(558.2)	-
301.7	3,996.0	(249.0)	(1,209.2)	(2.0)	(1,460.2)	45.0	2,883.3	-
-	160.1	-	-	-	-	0.1	160.2	-
-	(42.5)	-	-	-	-	-	(42.5)	-
0.8	-	-	-	-	-	-	0.8	-
(0.9)	-	-	-	-	-	-	(0.9)	-
(0.9)	-	-	-	-	-	-	(0.9)	-
17.3	-	-	-	-	-	-	17.3	-
-	-	-	-	-	-	12.2	12.2	-
(2.2)	-	-	-	-	-	2.2	-	-
(212.5)	-	-	-	-	-	-	(212.5)	-
-	-	(2.6)	-	-	(2.6)	-	(2.6)	-
-	-	0.4	-	-	0.4	-	0.4	-
-	-	(0.1)	-	-	(0.1)	-	(0.1)	-
-	-	(62.9)	-	-	(62.9)	-	(62.9)	-
-	-	1.1	-	-	1.1	-	1.1	-
-	-	8.6	-	-	8.6	-	8.6	-
-	-	-	-	(6.7)	(6.7)	-	(6.7)	-
-	-	-	80.8	-	80.8	1.6	82.4	-
\$ 103.3	\$ 4,113.6	\$ (304.5)	\$ (1,128.4)	\$ (8.7)	\$ (1,441.6)	\$ 61.1	\$ 2,837.2	\$ -

FORWARD-LOOKING STATEMENTS

This annual report includes forward-looking statements, including the statements in the Chairman's Message and other statements in this report regarding market demand, strategic initiatives, commitments and their effects, and general economic conditions. These statements are subject to risks that could cause actual results to differ materially from those suggested by the statements, including:

Our financial results depend entirely upon the agricultural industry, and factors that adversely affect the agricultural industry generally, including declines in the general economy, increases in farm input costs, lower commodity prices and changes in the availability of credit for our retail customers, will adversely affect us. The poor performance of the general economy has adversely impacted our sales and may continue to have an adverse impact on our sales in the future, the extent of which we are unable to predict, and there can be no assurance that our results will not continue to be affected by the weakness in global economic conditions. Our success depends on the introduction of new products, which requires substantial expenditures and may not be well received in the marketplace.

We face significant competition, and if we are unable to compete successfully against other agricultural equipment manufacturers, we would lose customers and our revenues and profitability would decline.

Most of our sales depend on the retail customers obtaining financing, and any disruption in their ability to obtain financing, whether due to economic downturns or otherwise, will result

in the sale of fewer products by us. A large portion of the retail sales of our products is financed by our retail finance joint ventures with Rabobank, and any difficulty on Rabobank's part to fund the venture would adversely impact sales if our customers would be required to utilize other retail financing providers. We depend on suppliers for raw materials, components, and parts for our products, and any failure by our suppliers to provide products as needed, or by us to promptly address supplier issues, will adversely impact our ability to timely and efficiently manufacture and sell products.

A majority of our sales and manufacturing takes place outside the United States, and, as a result, we are exposed to risks related to foreign laws, taxes, economic conditions, labor supply and relations, political conditions, and governmental policies. These risks may delay or reduce our realization of value from our international operations.

Volatility with respect to currency exchange rates and interest rates can adversely affect our reported results of operations and the competitiveness of our products. We are subject to extensive environmental laws and regulations, and our compliance with, or our failure to comply with, existing or future laws and regulations could delay production of our products or otherwise adversely affect our business.

We are subject to raw material price fluctuations, which can adversely affect our manufacturing costs.

We disclaim any obligation to update forward-looking statements except as required by law.

SHAREHOLDER INFORMATION

Corporate Headquarters

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Transfer Agent & Registrar

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Stock Exchange

AGCO Corporation common stock (trading symbol is "AGCO") is traded on the New York Stock Exchange.

Independent Registered Public Accounting Firm

KPMG LLP
Atlanta, Georgia U.S.

Form 10-K

The Form 10-K Annual Report filed with the Securities and Exchange Commission is available in the "Investors" Section of our corporate website (www.AGCOcorp.com), under the heading "SEC Filings," or upon request from the Investor Relations Department at our corporate headquarters.

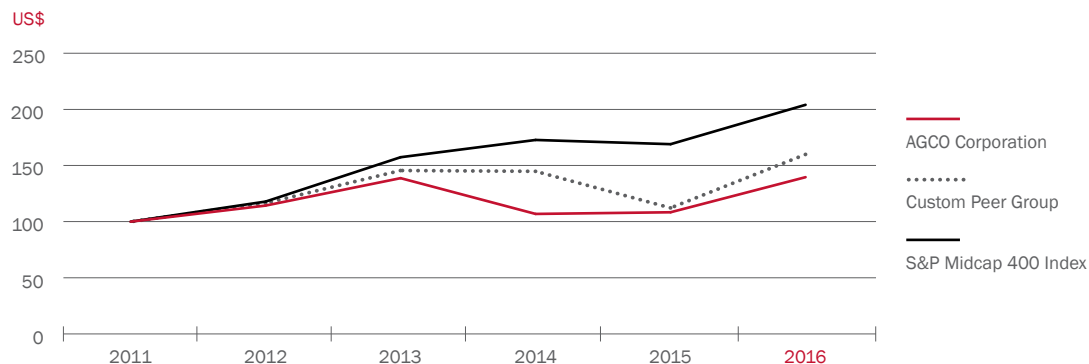
Annual Meeting

The annual meeting of the Company's stockholders will be held at 9:00a.m. ET on April 27, 2017 at the offices of AGCO Corporation, 4205 River Green Parkway, Duluth, Georgia 30096 U.S.



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Comparison of Cumulative Total Return



Performance Graph

The graph shown above is a line graph presentation of the Company's cumulative stockholder returns on an indexed basis as compared to the S&P Mid-Cap 400 Index and a self-constructed peer group of the companies listed in footnote 1 to the performance graph ("Peer Group"). Returns for the Company in the graph are not necessarily indicative of future performance.

Assumes \$100 invested on January 1, 2011. Assumes dividends reinvested. Year ending December 31, 2016.

(1) Based on information for a self-constructed peer group of companies that includes: Caterpillar Inc., CNH Industrial NV, Cummins Inc., Deere & Company, Eaton Corporation Plc., Ingersoll-Rand Plc., Navistar International Corporation, PACCAR Inc., Parker-Hannifin Corporation, and Terex Corporation.

